

The Emergency Meeting of the Board of Trustees was held on Friday, July 23, 2021 at the Lawrence Village Hall, 196 Central Avenue, Lawrence, New York 11559.

Those members present were: Mayor Alex H. Edelman  
Deputy Mayor Jeff Landy  
Trustee Michael A. Fragin  
Trustee Paris C. Popack  
Trustee Eliezer Kutner (via Zoom)

Also present were: Ronald Goldman, Village Administrator  
Gerry Castro, Deputy Village Clerk  
Alison Cohen, Secretary to the BOT

Absent were: Lina Fusco, Deputy Village Treasurer  
Village Attorney, Peter Bee, Esq.

**EMERGENCY MEETING**

Mayor Edelman called the Emergency meeting to order at 11:05 a.m.

**NEW BUSINESS**

**Item 1 – Approve procurement of Golf Carts for the LY&CC**

LY&CC General Manager Cory Menking presented the Mayor and Board of Trustees various leasing, purchasing, maintenance, trade-in and battery options to replace the aging fleet of golf carts at the LY&CC; attached hereto as Exhibit “A”. Extensive discussion ensued in this regard.

**Board Action:** Deputy Mayor Landy moved the approval of going out to bid for leasing 80 new golf carts for the LY&CC’s next season, with base “GPS”, lead acid batteries (price without maintenance @ \$7,277.17 per month) and including maintenance (\$666.67/month); for 4 years/48 months; at a monthly expense of \$7,943.84 for a total expense of \$381,304.32. Trustee Popack seconded the motion. All in favor.

On motion by Deputy Mayor Landy, seconded by Trustee Popack and unanimously approved, the Board adjourned at 11:33 a.m.

This is to certify that I, Ronald Goldman, read the preceding minutes, and they are in all respects a full and correct record of such proceedings.



Ronald Goldman, Administrator,  
Clerk/Treasurer

## EXHIBIT A

### Lease (48 months)

1. Standard Lease
  - a. \$5,873.17/month
  - b. Standard carts for driving only; forward and reverse
2. Lease w/ "GPS"
  - a. \$7,277.17/month
  - b. This base "GPS" allows the Club to have fleet control; restricting carts from driving where they are not allowed to travel that day based on course conditions. Holes may be isolated for these restrictions. The screen will notify the golfer he/she is approaching or in a restricted area and must reverse to escape. This will save on course wear and tear, maintenance equipment, and labor.
3. Lease w/ full GPS
  - a. \$9,677.17/month
  - b. Total fleet control, including fleet lockdown, speed limits zones, custom geo-fencing and cart path only control, pace of play and rounds tracking, real time locations; interactive 10.2" HD touch screen includes dynamic distances to front, back, pin, and points of interest, F&B ordering and reporting (with menu updates), and the ability to advertise to local businesses for additional revenue.

### Purchase

1. Standard
  - a. \$376,000
2. Standard w/ "GPS"
  - a. \$439,600
3. Standard w/ full GPS
  - a. \$554,800

### Lithium

1. Purchases
  - a. \$558,000
2. Standard Lease
  - a. \$8,631.96
3. Lease w/ "GPS"
  - a. \$10,035.96
4. Lease w/ full GPS
  - a. \$12,435.96/month

### Notes:

- The service contract is to be paid annually separately @ \$100/cart or \$8,000
- The trade-in value of our current fleet is \$95,600
- If the carts are leased to own, please note the buyback on the 49<sup>th</sup> month is \$1,550 per cart, or \$124,000.
  - o The maintenance services will need to be renewed at a higher rate, and GPS services renewed the following year.
  - o Batteries will also need to be replaced on an aging fleet, which currently costs \$1,200 per cart, or \$96,000; lithium replacements would cost ~\$320,000.