



Michigan Municipal Services Authority

PO BOX 12012, LANSING MI 48901-2012

**AUTHORITY BOARD
REGULAR MEETING**

Thursday, November 14, 2019 at 1:30 p.m.

Capitol View Building
201 Townsend St Suite 900
Lansing, MI 48933

AGENDA

- I. Call to Order**
- II. Roll Call**
- III. Approval of Agenda**
- IV. Approval of Minutes**
 - a. Minutes of the July 11, 2019 regular Authority Board meeting
- V. Administrative Report**
- VI. Audits**
- VII. New Business**
 - a. Resolution 2019-B Schedule of Regular Meetings for Calendar Year 2020
 - b. Discussion of MMSA Visioning Process
- VIII. Public Comment**
- IX. Other Business**
- X. Adjournment**

A copy of the proposed minutes of the meeting will be available for public inspection at the principal office of the Authority within 8 business days. A copy of the approved minutes of the meeting, including any corrections, will be available for public inspection at the principal office of the Authority within 5 business days after approval.



AUTHORITY BOARD

Thursday, July 11, 2019 at 1:30 p.m.

Capitol View Building
Constitution Room – 9th Floor
201 Townsend Street
Lansing, MI 48933

MINUTES

Proposed Minutes Approved Minutes

MEETING TYPE: Regular Special

I. Call to Order

The meeting was called to order at 1:30 p.m. by the Chairperson.

II. Roll Call

	PRESENT	ABSENT
Kelli Scott, Chairperson	X	
Dominick Pallone, Vice-Chairperson	X	
Eric DeLong, Treasurer	X	
James Cambridge, Secretary*	X	
Doug Smith, Member	X	
Phil Bertolini*	X	
Jeff Dood		X
Brian Meakin*	X	
Jessica Moy	X	

Other attendees:

- Kristen Delaney, Michigan Municipal Services Authority*
- Steven Liedel, Dykema

III. Approval of Agenda

Moved by: Pallone
Supported by: Smith

Yes: X No: ___

IV. Approval of Minutes from March 14, 2019 Regular Meeting of the Authority Board as amended.

Smith noted that he should be marked as present.

Moved by: Smith
Supported by: Pallone

Yes: X No: ___

V. Administrative Report

In lieu of an administrative report, Chairperson Scott reviewed the documents included in the agenda packet.

VI. Audit Reports

None.

VII. New Business

a. Strategic Planning Discussion

Moy gave an overview of her experience with the MMSA. She stated that she believes in the concept of the organization and would like to see a renewed focus on providing services, especially to small and mid-sized communities.

Bertolini stated that he doesn't think Authority Board members have been utilized as much as they could be. He would like to be more involved, but increased communication and including the Board in the decision-making process is crucial. He agrees with Moy that the focus should be on small and mid-sized communities and said that the MMSA needs to get some "wins" under their belt.

Meakin agreed with what those who spoke before him. He stated that he has been on the board since day one and reiterated that the focus was always supposed to be about providing services to struggling communities.

Cambridge stated that he would feel better if the Authority had a commitment or some assurance from the Governor's office. Liedel stated that a program or solution to present would go a long way to garnering support.

Pallone went over his background in healthcare. He was very interested in the idea of healthcare pooling, but the program just hasn't gained traction for a variety of reasons. He thinks that the demand for local governments is in healthcare but he isn't sure at this point what service the Authority can provide to address that need.

DeLong stated that he has also been involved since the beginning of the MMSA. He still believes in the mission and the promise of the organization but implementing programs has proven to be more difficult than he had imagined. He stated that finding a CEO is key. He agreed with Bertolini that all committee and board members need to be engaged. DeLong stated that the people in this organization have a lot to offer. He went on to say that making connections with the governor's policy staff is important, as they could help find more ways for the MMSA to assist local governments and other organizations.

Smith said that from his perspective, the MMSA is trying to create something that local governments are not going to buy. He reviewed the program development document with his staff and noted that most of these programs could be purchased from other sources. He thinks that the MMSA's role should be to encourage and assist collaboration but doesn't see how the organization will get paid to do that by client communities.

Scott discussed the future of the FMS program and asked about future revenues. DeLong stated that the program is in transition right now and there is a role for the Authority to play in this process, particularly with legal assistance.

Cambridge listed action items that he would like to see the Board work on in the next 30 days:

- 1) Make contact with Governor's office and policy makers
- 2) Determine whether there will be a viable revenue sources after 1 year.
- 3) Determine leadership moving forward. Leave position vacant, advertise and hire or contract?

DeLong added:

- 4) FMS transition

b. Continuity of Services to the LCSA

The Board discussed the obligation to fulfill duties for the LCSA.

A motion was made to authorize the Assistant to the CEO to prepare a continuity of service plan to be presented to the LCSA by the Chairperson.

Moved by: DeLong
Supported by: Pallone

Yes: X No: ___

DeLong and Liedel left the meeting at 2:50 pm.

Public Comment

None.

I. Other Business

None.

II. Adjournment

Moved by: Pallone
Supported by: Smith

Yes: X No: ___

Meeting adjourned at 2:50 PM

Certification of Minutes

Approved by the Authority Board on November 14, 2019.

Authority Secretary

Date



Michigan Municipal Services Authority

Administrative Report

Prepared November 8, 2019

Collaborate • Innovate • Serve

Financial Report

September 2019

MMSA Administrative Report



Plante & Moran, PLLC
27400 Northwestern Highway
P.O. Box 307
Southfield, MI 48037-0307
Tel: 248.352.2500
Fax: 248.352.0018
plantemoran.com

October 11, 2019

To: Kristen Delaney
Michigan Municipal Services Authority (MMSA) Board of Directors

Re: September 2019 Monthly Statements

Enclosed are the following Monthly Statements for your review:

1. Revenue & Expenditure Report – General Fund
2. Revenue & Expenditure Report – Financial Management System Fund
3. Revenue & Expenditure Report – All Funds
4. Balance Sheet
5. Check Register
6. Bank Account Reconciliation
7. Bank Statement

MMSA discovered fraudulent activity on the Fifth Third checking account that occurred during May, June, July, August and September of 2019. A total of \$37,499.06 in May, \$7,749.20 in June, \$3,034.80 in July, \$42,789.73 in August, and \$9,424.31 in September was fraudulently withdrawn from the account. The Bank was notified and the account was temporarily frozen. MMSA management is working with the bank and believes all funds will be repaid. MMSA has been reimbursed \$60,405.32 of the \$100,497.10 that has been fraudulently removed. Presently, the remaining amount can be seen on the balance sheet as a receivable in the amount of \$40,091.78.

NOTE – MMSA management was able to move the money from the old checking account into the new checking account during the month of August.

Fiscal Year Ending September 30, 2019 balances are still in draft form and subject to change in conjunction with the audit. Audit fieldwork is scheduled to begin in early January 2020.

Please contact Kari Shea (248-223-3287) or Kelly Schimmoeller (734-302-6456) with any questions.

Thank you.

Disclaimer: These financial statements have not been subjected to an audit, review or compilation engagement, and no assurance is provided on them.



Michigan Municipal Services Authority
REVENUE AND EXPENDITURE REPORT
As of September 30, 2019

	Year Ending 09/30/2018	Year Ending 09/30/2019		Year To Date 09/30/2019	
	END BALANCE	ORIGINAL BUDGET	AMENDED BUDGET	YTD BALANCE	% BDGT
Revenue					
671000 - Contract Revenue	150,000	150,000	150,000	150,000	100.00 %
Total Revenue	<u>150,000</u>	<u>150,000</u>	<u>150,000</u>	<u>150,000</u>	<u>100.00 %</u>
Expenses					
Salary and Fringes					
701000 - Personal Services	197,947	200,000	200,000	150,387	75.19 %
Total Salary and Fringes	<u>197,947</u>	<u>200,000</u>	<u>200,000</u>	<u>150,387</u>	<u>75.19 %</u>
Operating					
752000 - Office Expense	0	8,000	0	0	0.00 %
800000 - Other Services and Charges	10,997	2,000	0	0	0.00 %
801000 - Professional and Contractual Services	30	0	0	0	0.00 %
802000 - Legal	30,198	18,000	18,000	12,578	69.88 %
803000 - Accounting	16,472	16,000	16,000	14,132	88.33 %
803500 - Audit	10,500	11,000	11,000	10,600	96.36 %
804000 - Bank Service Charges	2,108	2,000	2,500	2,310	92.41 %
805000 - HR and Benefits Consulting	0	0	16,000	12,134	75.83 %
840000 - Insurance	3,298	0	2,781	2,160	77.67 %
910000 - Professional Development	0	0	1,560	1,170	75.00 %
955000 - Miscellaneous	0	0	12,000	9,902	82.51 %
Total Operating	<u>73,603</u>	<u>57,000</u>	<u>79,841</u>	<u>64,986</u>	<u>81.39 %</u>
Total Expenses	<u>271,550</u>	<u>257,000</u>	<u>279,841</u>	<u>215,373</u>	<u>76.96 %</u>
Revenue in Excess of Expenses	<u>(121,550)</u>	<u>(107,000)</u>	<u>(129,841)</u>	<u>(65,373)</u>	<u>50.35 %</u>
Transfers					
699273 - Interfund Transfer In - FMS	140,157	122,922	122,922	119,637	97.33 %
995272 - Transfer Out - VHWM	(143,910)	0	0	0	0.00 %
Total Transfers	<u>(3,753)</u>	<u>122,922</u>	<u>122,922</u>	<u>119,637</u>	<u>97.33 %</u>
Change in Equity	<u>(125,303)</u>	<u>15,922</u>	<u>(6,919)</u>	<u>54,264</u>	<u>(784.29) %</u>

These financial statements have not been subjected to an audit, review or compilation engagement, and no assurance is provided on them.

Michigan Municipal Services Authority
REVENUE AND EXPENDITURE REPORT
As of September 30, 2019

	Year Ending 09/30/2018	Year Ending 09/30/2019		Year To Date 09/30/2019	
	END BALANCE	ORIGINAL BUDGET	AMENDED BUDGET	YTD BALANCE	% BDGT
Revenue					
671000 - Contract Revenue	2,362,025	1,889,620	1,889,620	1,885,941	99.81 %
Total Revenue	<u>2,362,025</u>	<u>1,889,620</u>	<u>1,889,620</u>	<u>1,885,941</u>	<u>99.81 %</u>
Expenses					
Operating					
801000 - Professional and Contractual Services	2,221,868	1,766,698	1,766,698	1,766,304	99.98 %
Total Operating	<u>2,221,868</u>	<u>1,766,698</u>	<u>1,766,698</u>	<u>1,766,304</u>	<u>99.98 %</u>
Total Expenses	<u>2,221,868</u>	<u>1,766,698</u>	<u>1,766,698</u>	<u>1,766,304</u>	<u>99.98 %</u>
Revenue in Excess of Expenses	<u>140,157</u>	<u>122,922</u>	<u>122,922</u>	<u>119,637</u>	<u>97.33 %</u>
Transfers					
995101 - Transfer Out - GF	(140,157)	(122,922)	(122,922)	(119,637)	97.33 %
Total Transfers	<u>(140,157)</u>	<u>(122,922)</u>	<u>(122,922)</u>	<u>(119,637)</u>	<u>97.33 %</u>
Change in Equity	<u><u>0</u></u>	<u><u>0</u></u>	<u><u>0</u></u>	<u><u>0</u></u>	<u><u>0.00 %</u></u>

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Michigan Municipal Services Authority
REVENUE AND EXPENDITURE REPORT
As of September 30, 2019

	Year Ending 09/30/2018	Year Ending 09/30/2019		Year To Date 09/30/2019	
	END BALANCE	ORIGINAL BUDGET	AMENDED BUDGET	YTD BALANCE	% BDGT
Revenue					
671000 - Contract Revenue	2,569,250	2,039,620	2,039,620	2,035,941	99.82 %
Total Revenue	<u>2,569,250</u>	<u>2,039,620</u>	<u>2,039,620</u>	<u>2,035,941</u>	<u>99.82 %</u>
Expenses					
Salary and Fringes					
701000 - Personal Services	197,947	200,000	200,000	150,387	75.19 %
Total Salary and Fringes	<u>197,947</u>	<u>200,000</u>	<u>200,000</u>	<u>150,387</u>	<u>75.19 %</u>
Operating					
752000 - Office Expense	0	8,000	0	0	0.00 %
800000 - Other Services and Charges	10,996	2,000	0	0	0.00 %
801000 - Professional and Contractual Services	2,423,034	1,766,698	1,766,698	1,766,304	99.98 %
802000 - Legal	30,198	18,000	18,000	12,578	69.88 %
803000 - Accounting	16,472	16,000	16,000	14,132	88.33 %
803500 - Audit	10,500	11,000	11,000	10,600	96.36 %
804000 - Bank Service Charges	2,108	2,000	2,500	2,310	92.41 %
805000 - HR and Benefits Consulting	0	0	16,000	12,134	75.83 %
840000 - Insurance	3,298	0	2,781	2,160	77.67 %
910000 - Professional Development	0	0	1,560	1,170	75.00 %
955000 - Miscellaneous	0	0	12,000	9,902	82.51 %
Total Operating	<u>2,496,606</u>	<u>1,823,698</u>	<u>1,846,539</u>	<u>1,831,290</u>	<u>99.17 %</u>
Total Expenses	<u>2,694,553</u>	<u>2,023,698</u>	<u>2,046,539</u>	<u>1,981,677</u>	<u>96.83 %</u>
Revenue in Excess of Expenses	<u>(125,303)</u>	<u>15,922</u>	<u>(6,919)</u>	<u>54,264</u>	<u>(784.29) %</u>
Transfers					
699273 - Interfund Transfer In - FMS	140,157	122,922	122,922	119,637	97.33 %
699101 - Interfund Transfer In - GF	143,910	0	0	0	0.00 %
995101 - Transfer Out - GF	(140,157)	(122,922)	(122,922)	(119,637)	97.33 %
995272 - Transfer Out - VHWM	(143,910)	0	0	0	0.00 %
Total Transfers	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.00 %</u>
Change in Equity	<u>(125,303)</u>	<u>15,922</u>	<u>(6,919)</u>	<u>54,264</u>	<u>(784.29) %</u>

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Michigan Municipal Services Authority COMPARATIVE BALANCE SHEET

	PERIOD ENDED 09/30/2018	PERIOD ENDED 09/30/2019	CHANGE	% CHANGE
ASSETS				
Current Assets				
Bank Accounts	220,773	258,277	37,504	16.98 %
Other Current Assets				
040000 - Accounts Receivable	37,500	40,092	2,591	6.91 %
123000 - Prepaid Expenses	0	2,063	2,063	0.00 %
Total Other Assets	37,500	42,155	4,654	12.41 %
Total Current Assets	258,273	300,432	42,158	16.32 %
TOTAL ASSETS	258,273	300,432	42,158	16.32 %
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
202000 - Accounts Payable	7,908	0	(7,908)	(100.00) %
Total Accounts Payable	7,908	0	(7,908)	(100.00) %
Other Current Liabilities				
257000 - Accrued Salaries Wages	4,153	0	(4,153)	(100.00) %
Total Other Current Liabilities	4,153	0	(4,153)	(100.00) %
Total Current Liabilities	12,061	0	(12,061)	(100.00) %
Total Liabilities	12,061	0	(12,061)	(100.00) %
Equity				
390000 - Fund Balance - Unassigned	371,515	246,212	(125,303)	(33.72) %
Net Revenue	(125,303)	54,220	179,522	(143.27) %
Total Equity	246,212	300,432	54,219	22.02 %
TOTAL LIABILITIES AND EQUITY	258,273	300,432	42,158	16.32 %

These financial statements have not been subjected to an audit, review or compilation engagement, and no assurance is provided on them.

Created on: 10/11/2019, 9:27 AM EDT

Michigan Municipal Services Authority Reconciliation Report

As Of 09/30/2019
Account: 5/3 Checking

Statement Ending Balance	258,361.14
Deposits in Transit	0.00
Outstanding Checks and Charges	0.00
Adjusted Bank Balance	258,361.14
Book Balance	258,361.14
Adjustments*	0.00
Adjusted Book Balance	258,361.14

Total Checks and Charges Cleared	8,777.59	Total Deposits Cleared	41,265.24
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Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
	Cover fraud	09/09/2019		3,765.24	
Local Community Stabi- lization Authority	LCSA 4th Qtr Pmt FY19	09/16/2019		37,500.00	
Total Deposits				41,265.24	0.00

Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
Gusto	09.05.19 Payroll	09/03/2019		624.72	
Gusto	August 2019 Invoice	09/03/2019		45.00	
General Ledger Entry	09.05.19 Payroll	09/03/2019		1,743.58	
General Ledger Entry		09/13/2019		3,931.98	
Gusto	09.19.19 Payroll	09/17/2019		624.72	
General Ledger Entry	09.19.19 Payroll	09/17/2019		1,743.58	
	September Bank Fee	09/30/2019		64.01	
Total Checks and Charges				8,777.59	0.00



Statement Period Date: 9/1/2019 - 9/30/2019
 Account Type: COMM'L 53 ANALYZED
 Account Number: [REDACTED]



MICHIGAN MUNICIPAL SERVICE
 200 TOWNSEND ST STE 900
 LANSING MI 48933



0

Banking Center: Grand Rapids
 Banking Center Phone: 616-653-5440
 Commercial Client Services: 866-475-0729

5700

Account Summary - [REDACTED]

09/01	Beginning Balance	\$225,873.49	Number of Days in Period	30
	Checks			
7	Withdrawals / Debits	\$(8,777.59)		
2	Deposits / Credits	\$41,265.24		
09/30	Ending Balance	\$258,361.14		

Withdrawals / Debits

7 items totaling \$8,777.59

Date	Amount	Description
09/04	45.00	GUSTO 6semjm48pka FEE 350858 6semjnrvmnq MICHIGAN MUNICIPAL SER 090419
09/04	624.72	GUSTO 6semjm48qse TAX 352142 6semjns2fli MICHIGAN MUNICIPAL SER 090419
09/04	1,743.58	GUSTO 6semjm48qsc NET 352140 6semjns2fkl MICHIGAN MUNICIPAL SER 090419
09/12	64.01	SERVICE CHARGE
09/13	3,931.98	Bill.com Payables 016GZNGCL162XJ5 Michigan Municipal Ser Multiple Payments Bill.com Payables 016GZNGCL162XJ5 091319
09/18	624.72	GUSTO 6semjm4c0du TAX 456126 6semjnt4us5 MICHIGAN MUNICIPAL SER 091819
09/18	1,743.58	GUSTO 6semjm4c0ds NET 456124 6semjnt4urk MICHIGAN MUNICIPAL SER 091819

Deposits / Credits

2 items totaling \$41,265.24

Date	Amount	Description
09/09	3,765.24	FUNDS TRANSFER FROM CK: XXXXXX5711 REF # 00973459432
09/16	37,500.00	Local Community Bill.com 016WUSUJZ1646EO Michigan Municipal Ser Local Community Stabilization Authority Bill.com 016WUSUJZ1646EO Inv #F

Daily Balance Summary

Date	Amount	Date	Amount	Date	Amount
09/04	223,460.19	09/12	227,161.42	09/16	260,729.44
09/09	227,225.43	09/13	223,229.44	09/18	258,361.14

[REDACTED]

Michigan Municipal Services Authority Reconciliation Report

As Of 09/30/2019

Account: Cash

Statement Ending Balance	(39.29)
Deposits in Transit	0.00
Outstanding Checks and Charges	0.00
Adjusted Bank Balance	(39.29)
Book Balance	(39.29)
Adjustments*	0.00
Adjusted Book Balance	(39.29)

Total Checks and Charges Cleared	13,428.84	Total Deposits Cleared	9,424.31
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Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
General Ledger Entry	Repayment of Fraudulent Charges	09/30/2019		9,424.31	
Total Deposits				9,424.31	0.00


Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
	Cover fraud	09/09/2019		3,765.24	
Gusto	09.19.19 Payroll	09/17/2019		(624.72)	
Gusto	09.19.19 Payroll	09/17/2019		624.72	
General Ledger Entry	Fraudulent Bank Charges	09/30/2019		9,424.31	
	September Bank Fee	09/30/2019		239.29	
Total Checks and Charges				13,428.84	0.00



Statement Period Date: 9/1/2019 - 9/30/2019
 Account Type: COMM'L 53 ANALYZED
 Account Number: [REDACTED]

MICHIGAN MUNICIPAL SERVICES
 AUTHORITY
 PO BOX 12012
 LANSING MI 48901-2012


 0
 4525

Banking Center: Grand Rapids
 Banking Center Phone: 616-653-5440
 Commercial Client Services: 866-475-0729

Account Summary - [REDACTED]

09/01	Beginning Balance	\$3,965.24	Number of Days in Period	30
	Checks			
14	Withdrawals / Debits	\$(13,428.84)		
12	Deposits / Credits	\$9,424.31		
09/30	Ending Balance	\$(39.29)		

Withdrawals / Debits 14 items totaling \$13,428.84

Date	Amount	Description
09/03	4,534.12	WEB INITIATED PAYMENT AT WalMart CC WM EPAY 1967615197 090319
09/09	197.81	WEB INITIATED PAYMENT AT Credit One Bank Payment 0000366344485 090919
09/09	211.39	WEB INITIATED PAYMENT AT CAPITAL ONE ONLINE PMT 924939910499778 090919
09/09	471.16	WEB INITIATED PAYMENT AT Credit One Bank Payment 0000366345912 090919
09/09	531.54	WEB INITIATED PAYMENT AT CITI CARD ONLINE PAYMENT 113060728485611 090919
09/09	3,765.24	FUNDS TRANSFER TO CK: XXXXXX1244 REF # 00973459432
09/10	332.53	WEB INITIATED PAYMENT AT Duke Energy DUKE PYMNT 09002010329 091019
09/11	600.00	WEB INITIATED PAYMENT AT CITI CARD ONLINE PAYMENT 143064158561103 091119
09/11	37.00	OVERDRAFT FEE
09/12	531.54	WEB INITIATED PAYMENT AT CITI CARD ONLINE RETRY PYMT 113060728485611 091219
09/12	239.29	SERVICE CHARGE
09/13	298.47	WEB INITIATED PAYMENT AT Credit One Bank Payment 0000367607231 091319
09/13	608.64	WEB INITIATED PAYMENT AT CITI CARD ONLINE PAYMENT 113065629460163 091319
09/13	1,070.11	WEB INITIATED PAYMENT AT Credit One Bank Payment 0000367607606 091319

Deposits / Credits 12 items totaling \$9,424.31

Date	Amount	Description
09/04	4,534.12	RETURN ITEM/OVERDRAFT
09/10	197.81	RETURN ITEM/OVERDRAFT
09/10	211.39	RETURN ITEM/OVERDRAFT
09/10	471.16	RETURN ITEM/OVERDRAFT
09/10	531.54	RETURN ITEM/OVERDRAFT
09/12	600.00	RETURN ITEM/OVERDRAFT
09/13	531.54	RETURN ITEM/OVERDRAFT
09/16	298.47	RETURN ITEM/OVERDRAFT
09/16	608.64	RETURN ITEM/OVERDRAFT
09/16	1,070.11	RETURN ITEM/OVERDRAFT
09/24	37.00	OVERDRAFT/RETURN ITEM(S) FEE REVERSED
09/24	332.53	FUNDS TRANSFER CREDIT REF # 00977343397 PROVISIONAL CREDIT FOR DISPUTED ITEM

Daily Balance Summary

Date	Amount	Date	Amount	Date	Amount
09/03	(568.88)	09/10	(132.53)	09/13	(2,386.04)
09/04	3,965.24	09/11	(769.53)	09/16	(408.82)
09/09	(1,211.90)	09/12	(940.36)	09/24	(39.29)

[REDACTED]

Financial Report

October 2019

MMSA Administrative Report



Plante & Moran, PLLC
27400 Northwestern Highway
P.O. Box 307
Southfield, MI 48037-0307
Tel: 248.352.2500
Fax: 248.352.0018
plantemoran.com

November 8, 2019

To: Shea Charles, CEO
Michigan Municipal Services Authority (MMSA) Board of Directors

Re: October 2019 Monthly Statements

Enclosed are the following Monthly Statements for your review:

1. Revenue & Expenditure Report – General Fund
2. Revenue & Expenditure Report – Financial Management System Fund
3. Revenue & Expenditure Report – All Funds
4. Balance Sheet
5. Check Register
6. Bank Account Reconciliation
7. Bank Statement

All fraudulent charges have been recovered as of 10/31/2019.

Fiscal Year Ending September 30, 2019 balances are still in draft form and subject to change in conjunction with the audit. Audit fieldwork is scheduled to begin in early January 2020.

Please contact Kelly Schimmoeller (734-302-6456) or Misty Abbott (248-223-3358) with any questions.

Thank you.

Disclaimer: These financial statements have not been subjected to an audit, review or compilation engagement, and no assurance is provided on them.



Michigan Municipal Services Authority
REVENUE AND EXPENDITURE REPORT
As of October 31, 2019

	Year Ending	Year Ending		Year To Date	% BDGT
	09/30/2019	09/30/2020	AMENDED BUDGET	10/31/2019	
	END BALANCE	ORIGINAL BUDGET		YTD BALANCE	
Revenue					
671000 - Contract Revenue	150,000	150,000	150,000	37,500	25.00 %
Total Revenue	<u>150,000</u>	<u>150,000</u>	<u>150,000</u>	<u>37,500</u>	<u>25.00 %</u>
Expenses					
Salary and Fringes					
701000 - Personal Services	152,089	200,000	200,000	13,830	6.91 %
Total Salary and Fringes	<u>152,089</u>	<u>200,000</u>	<u>200,000</u>	<u>13,830</u>	<u>6.91 %</u>
Operating					
802000 - Legal	13,519	18,000	18,000	0	0.00 %
803000 - Accounting	14,930	16,000	16,000	0	0.00 %
803500 - Audit	10,600	11,000	11,000	0	0.00 %
804000 - Bank Service Charges	2,311	2,500	2,500	251	10.06 %
805000 - HR and Benefits Consulting	12,133	16,000	16,000	0	0.00 %
840000 - Insurance	2,160	2,781	2,781	1,513	54.40 %
910000 - Professional Development	1,170	1,560	1,560	0	0.00 %
955000 - Miscellaneous	10,954	12,000	12,000	639	5.33 %
Total Operating	<u>67,777</u>	<u>79,841</u>	<u>79,841</u>	<u>2,403</u>	<u>3.01 %</u>
Total Expenses	<u>219,866</u>	<u>279,841</u>	<u>279,841</u>	<u>16,233</u>	<u>5.80 %</u>
Revenue in Excess of Expenses	<u>(69,866)</u>	<u>(129,841)</u>	<u>(129,841)</u>	<u>21,267</u>	<u>(16.38) %</u>
Transfers					
699273 - Interfund Transfer In - FMS	119,637	122,922	122,922	0	0.00 %
Total Transfers	<u>119,637</u>	<u>122,922</u>	<u>122,922</u>	<u>0</u>	<u>0.00 %</u>
Change in Equity	<u>49,771</u>	<u>(6,919)</u>	<u>(6,919)</u>	<u>21,267</u>	<u>(307.37) %</u>

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Michigan Municipal Services Authority
REVENUE AND EXPENDITURE REPORT
 As of October 31, 2019

There is no activity
 in this fund as of
 10/31/19

	Year Ending 09/30/2019 END BALANCE	Year Ending 09/30/2020 ORIGINAL BUDGET	AMENDED BUDGET
Revenue			
671000 - Contract Revenue	1,885,941	1,889,620	1,889,620
Total Revenue	1,885,941	1,889,620	1,889,620
Expenses			
Operating			
801000 - Professional and Contractual Services	1,766,304	1,766,698	1,766,698
Total Operating	1,766,304	1,766,698	1,766,698
Total Expenses	1,766,304	1,766,698	1,766,698
Revenue in Excess of Expenses	119,637	122,922	122,922
Transfers			
995101 - Transfer Out - GF	(119,637)	122,922	122,922
Total Transfers	(119,637)	122,922	122,922
Change in Equity	0	245,844	245,844

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Michigan Municipal Services Authority
REVENUE AND EXPENDITURE REPORT
As of October 31, 2019

	Year Ending	Year Ending		Year To Date	% BDGT
	09/30/2019	09/30/2020	09/30/2020	10/31/2019	
	END BALANCE	ORIGINAL BUDGET	AMENDED BUDGET	YTD BALANCE	
Revenue					
671000 - Contract Revenue	2,035,941	2,039,620	2,039,620	37,500	1.84 %
Total Revenue	<u>2,035,941</u>	<u>2,039,620</u>	<u>2,039,620</u>	<u>37,500</u>	<u>1.84 %</u>
Expenses					
Salary and Fringes					
701000 - Personal Services	152,089	200,000	200,000	13,830	6.91 %
Total Salary and Fringes	<u>152,089</u>	<u>200,000</u>	<u>200,000</u>	<u>13,830</u>	<u>6.91 %</u>
Operating					
801000 - Professional and Contractual Services	1,766,304	1,766,698	1,766,698	0	0.00 %
802000 - Legal	13,519	18,000	18,000	0	0.00 %
803000 - Accounting	14,930	16,000	16,000	0	0.00 %
803500 - Audit	10,600	11,000	11,000	0	0.00 %
804000 - Bank Service Charges	2,311	2,500	2,500	251	10.06 %
805000 - HR and Benefits Consulting	12,133	16,000	16,000	0	0.00 %
840000 - Insurance	2,160	2,781	2,781	1,513	54.40 %
910000 - Professional Development	1,170	1,560	1,560	0	0.00 %
955000 - Miscellaneous	10,954	12,000	12,000	639	5.33 %
Total Operating	<u>1,834,081</u>	<u>1,846,539</u>	<u>1,846,539</u>	<u>2,403</u>	<u>0.13 %</u>
Total Expenses	<u>1,986,170</u>	<u>2,046,539</u>	<u>2,046,539</u>	<u>16,233</u>	<u>0.79 %</u>
Revenue in Excess of Expenses	<u>49,771</u>	<u>(6,919)</u>	<u>(6,919)</u>	<u>21,267</u>	<u>(307.37) %</u>
Transfers					
699273 - Interfund Transfer In - FMS	119,637	122,922	122,922	0	0.00 %
995101 - Transfer Out - GF	(119,637)	122,922	122,922	0	0.00 %
Total Transfers	<u>0</u>	<u>245,844</u>	<u>245,844</u>	<u>0</u>	<u>0.00 %</u>
Change in Equity	<u>49,771</u>	<u>238,925</u>	<u>238,925</u>	<u>21,267</u>	<u>8.90 %</u>

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Michigan Municipal Services Authority COMPARATIVE BALANCE SHEET

	PERIOD ENDED 09/30/2019	PERIOD ENDED 10/31/2019	CHANGE	% CHANGE
ASSETS				
Current Assets				
Bank Accounts	258,277	317,250	58,973	22.83 %
Other Current Assets				
040000 - Accounts Receivable	40,092	0	(40,092)	(100.00) %
123000 - Prepaid Expenses	2,063	0	(2,063)	(100.00) %
Total Other Assets	42,155	0	(42,155)	(100.00) %
Total Current Assets	300,432	317,250	16,818	5.59 %
TOTAL ASSETS	300,432	317,250	16,818	5.59 %
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
202000 - Accounts Payable	2,791	0	(2,791)	(100.00) %
Total Accounts Payable	2,791	0	(2,791)	(100.00) %
Other Current Liabilities				
257000 - Accrued Salaries Wages	1,658	0	(1,658)	(100.00) %
Total Other Current Liabilities	1,658	0	(1,658)	(100.00) %
Total Current Liabilities	4,449	0	(4,449)	(100.00) %
Total Liabilities	4,449	0	(4,449)	(100.00) %
Equity				
390000 - Fund Balance - Unassigned	246,212	295,983	49,771	20.21 %
Net Revenue	49,771	21,267	(28,504)	(57.27) %
Total Equity	295,983	317,250	21,267	7.18 %
TOTAL LIABILITIES AND EQUITY	300,432	317,250	16,818	5.59 %

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Created on: 11/08/2019, 11:48 AM EDT

Michigan Municipal Services Authority Check Register

Date	Payee	Document No	Amount Cleared
	Bank: Bill.com Clearing - Bill.com Clearing	Account No:	
10/25/2019	10002--Plante Moran		798.25 In Transit
10/25/2019	10009--Kristen Delaney		1,141.65 In Transit
10/25/2019	10003--Dykema Gossett, PLLC		940.21 In Transit
	Total for Bill.com Clearing		<u>2,880.11</u>
	Bank: Fifth Third - 1244 - Firth Third	Account No: 7169301244	
10/01/2019	10015--Gusto		624.72 10/31/2019
10/17/2019	10015--Gusto		624.72 10/31/2019
10/29/2019	10015--Gusto		894.81 10/31/2019
10/29/2019	10015--Gusto		2,286.44 10/31/2019
10/31/2019	10015--Gusto		51.00 In Transit
	Total for Fifth Third - 1244		<u>4,481.69</u>

Michigan Municipal Services Authority Reconciliation Report

As Of 10/31/2019
Account: 5/3 Checking

Statement Ending Balance	277,467.28
Deposits in Transit	0.00
Outstanding Checks and Charges	(51.00)
Adjusted Bank Balance	277,416.28
Book Balance	277,416.28
Adjustments*	0.00
Adjusted Book Balance	277,416.28

Total Checks and Charges Cleared	18,393.86	Total Deposits Cleared	37,500.00
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Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
Local Community Stabi- lization Authority	LCSA 1st Qtr Pmt FY20	10/30/2019		37,500.00	
Total Deposits				37,500.00	0.00

Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
Gusto	September 2019 Invoice	09/30/2019		45.00	
General Ledger Entry	10.03.19 Payroll	10/01/2019		1,743.58	
Gusto	10.03.19 Payroll	10/01/2019		624.72	
General Ledger Entry	10.17.19 Payroll	10/15/2019		1,743.58	
Gusto	10.17.19 Payroll	10/17/2019		624.72	
General Ledger Entry		10/25/2019		2,880.11	
Gusto	10.31.19 Payroll Special	10/29/2019		894.81	
General Ledger Entry	10.31.19 Payroll (Special Run)	10/29/2019		2,229.47	
Gusto	10.31.19 Payroll	10/29/2019		2,286.44	
General Ledger Entry	10.31.19 Payroll	10/31/2019		5,289.03	
Gusto	October 2019 Invoice	10/31/2019			51.00
	Service Charge	10/31/2019		32.40	
Total Checks and Charges				18,393.86	51.00



Statement Period Date: 10/1/2019 - 10/31/2019

Account Type: COMM'L 53 ANALYZED

Account Number: [REDACTED]



0

Banking Center: Grand Rapids
 Banking Center Phone: 616-653-5440
 Commercial Client Services: 866-475-0729

MICHIGAN MUNICIPAL SERVICE
 200 TOWNSEND ST STE 900
 LANSING MI 48933

5124

Account Summary - [REDACTED]

10/01	Beginning Balance	\$258,361.14	Number of Days in Period	31
	Checks			
11	Withdrawals / Debits	\$(18,393.86)		
1	Deposits / Credits	\$37,500.00		
10/31	Ending Balance	\$277,467.28		

Withdrawals / Debits

11 items totaling \$18,393.86

Date	Amount	Description
10/02	45.00	GUSTO 6semjm4ee1u FEE 535614 6semjnu5jnn MICHIGAN MUNICIPAL SER 100219
10/02	624.72	GUSTO 6semjm4efco TAX 536984 6semjnu80qp MICHIGAN MUNICIPAL SER 100219
10/02	1,743.58	GUSTO 6semjm4efcm NET 536982 6semjnu80q9 MICHIGAN MUNICIPAL SER 100219
10/10	32.40	SERVICE CHARGE
10/16	624.72	GUSTO 6semjm4gn04 TAX 610308 6semjnva1kd MICHIGAN MUNICIPAL SER 101619
10/16	1,743.58	GUSTO 6semjm4gmv6 NET 610278 6semjnva1jh MICHIGAN MUNICIPAL SER 101619
10/25	2,880.11	Bill.com Payables 016VFBPPY17K8RN Michigan Municipal Ser Multiple Payments Bill.com Payables 016VFBPPY17K8RN 102519
10/30	894.81	GUSTO 6semjm4i8jh TAX 661105 6semjo07ofn MICHIGAN MUNICIPAL SER 103019
10/30	2,229.47	GUSTO 6semjm4i8jf NET 661103 6semjo07off MICHIGAN MUNICIPAL SER 103019
10/30	2,286.44	GUSTO 6semjm4i8jh TAX 661105 6semjo07oen MICHIGAN MUNICIPAL SER 103019
10/30	5,289.03	GUSTO 6semjm4i8jf NET 661103 6semjo07oe4 MICHIGAN MUNICIPAL SER 103019

Deposits / Credits

1 item totaling \$37,500.00

Date	Amount	Description
10/30	37,500.00	Local Community Bill.com 016WXKPJF17P0YY Michigan Municipal Ser Local Community Stabilization Authority Bill.com 016WXKPJF17P0YY Inv #F

Daily Balance Summary

Date	Amount	Date	Amount	Date	Amount
10/02	255,947.84	10/16	253,547.14	10/30	277,467.28
10/10	255,915.44	10/25	250,667.03		

Michigan Municipal Services Authority Reconciliation Report

As Of 10/31/2019
Account: Cash

Statement Ending Balance	39,833.34
Deposits in Transit	0.00
Outstanding Checks and Charges	0.00
Adjusted Bank Balance	39,833.34
Book Balance	39,833.34
Adjustments*	0.00
Adjusted Book Balance	39,833.34

Total Checks and Charges Cleared	13,648.99	Total Deposits Cleared	49,517.09
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Deposits

Name	Memo	Date	Doc No	Cleared	In Transit
General Ledger Entry	Repayment of Fraudulent Charges	09/30/2019		9,424.31	
5/3 Bank	Refund of September Fraudulent Charges	10/31/2019		4,002.81	
5/3 Bank	Refund of September Fraudulent Charges	10/31/2019		36,089.97	
Total Deposits				49,517.09	0.00

Checks and Charges

Name	Memo	Date	Check No	Cleared	Outstanding
	Cover fraud	09/09/2019		3,765.24	
Gusto	09.19.19 Payroll	09/17/2019		(624.72)	
Gusto	09.19.19 Payroll	09/17/2019		624.72	
	September Bank Fee	09/30/2019		239.29	
General Ledger Entry	Fraudulent Bank Charges	09/30/2019		9,424.31	
	October Bank Fee	10/31/2019		220.15	
Total Checks and Charges				13,648.99	0.00



Statement Period Date: 10/1/2019 - 10/31/2019
 Account Type: COMM'L 53 ANALYZED
 Account Number: [REDACTED]

— MICHIGAN MUNICIPAL SERVICES
 — AUTHORITY
 — PO BOX 12012
 — LANSING MI 48901-2012



0
 4074

Banking Center: Grand Rapids
 Banking Center Phone: 616-653-5440
 Commercial Client Services: 866-475-0729

Account Summary - [REDACTED]

10/01	Beginning Balance	\$ (39.29)	Number of Days in Period	31
	Checks			
1	Withdrawals / Debits	\$(220.15)		
2	Deposits / Credits	\$40,092.78		
10/31	Ending Balance	\$39,833.34		

Withdrawals / Debits 1 item totaling \$220.15

Date	Amount	Description
10/10	220.15	SERVICE CHARGE

Deposits / Credits 2 items totaling \$40,092.78

Date	Amount	Description
10/25	4,002.81	FUNDS TRANSFER CREDIT REF # 00985892554 PROVISIONAL CREDIT FOR DISPUTED ITEM
10/28	36,089.97	FUNDS TRANSFER CREDIT REF # 00986388879 DISPUTED ACH ITEM RETURNED

Daily Balance Summary

Date	Amount	Date	Amount	Date	Amount
10/10	(259.44)	10/25	3,743.37	10/28	39,833.34

[REDACTED]

FMS Program Report

MMSA Administrative Report

Collaborate • Innovate • Serve

FMS Program Update

- Grand Rapids and Kent County attended CGI Forum 2019, annual conference for members of the CGI Advantage community.
- CGI has submitted a revised Statement of Work for migration to 4.0. Estimated cost of \$600,000
- Kent County is to revive their Statement of Work for same migration on November 11th.
- Attended an introductory meeting with Stephen Arrants, Michigan CGI Vice President.
 - CGI to schedule a program demonstration as well as a summary of the 4.0 platform.
- Stephen Durate, Kent County, will be retiring at the end of 2019. Jeff Dood, Grand Rapids, will be taking over Stephen's position. Grand Rapids has named an interim CFO – Molly Clarin.

LCSA Administrative Services

MMSA Administrative Report

Collaborate • Innovate • Serve

LCSA Administrative Services

Michigan CLASS Local Government Investment Pool

- October 20: Use Tax/PPT Funds distributed to local units.
- Interest Earnings as of October 31, 2019.

Account	Earnings YTD
Metro Act	\$80,851.70
Use Tax	\$169,179.28
General Fund	\$6,309.92
Total	\$256,340.90

LCSA Administrative Services

October 2019

Other Millage Payments

- 619 Municipalities
- 268 School Districts and Intermediate School Districts
- 280 Tax Increment Financing (TIF) Plans

November – January

- Metro Act Project
 - Kick off Meeting
 - Prepare Provider Footage Sheets
 - Distribute Provider Footage Sheets
- Fire Protection Grants
 - Distribute November 2019.
- Health Department Funding
 - Distribute Health Department Funds, assuming revised legislation is adopted.

LCSA Administrative Services

February – March

METRO Act True-up

- Collect linear footage information from 120+ telecommunication providers

February 2020

Winter Millage Payments

- 1,475 Municipalities
- 201 School Districts and Intermediate School Districts

LCSA Administrative Services

March 2020

METRO Act Annual Report

- “The authority shall file an annual report of its activities for the preceding year with the governor and the members of the legislative committees dealing with energy, technology, and telecommunications issues on or before March 1 of each year.” (MCL 484.3103)

METRO Act Maintenance Fee

- Calculate maintenance fees
- Invoice telecommunication providers
- April 29 is the statutory date due for payment

LCSA Administrative Services

May 2020

METRO Act Allocation

- Allocate the funding provided for fee sharing
- Perform city and village calculations
- Perform township calculations

METRO Act Payments

- \$25 million (2019)
- 516 eligible cities and villages
- 1,240 eligible townships



Michigan Municipal Services Authority

PO BOX 12012, LANSING MI 48901-2012

**AUTHORITY BOARD
RESOLUTION 2019-B**

Schedule of Regular Meetings for Calendar Year 2020

The authority board of the Michigan Municipal Services Authority (the “**Authority**”) resolves that the following schedule of regular meetings is adopted and approved as the schedule of regular meetings for the authority board of the Authority for the calendar year ending December 31, 2020:

Date	Time	Location
Thursday, March 12, 2020	1:30 p.m.	Capital View Building 201 Townsend St Suite 900 Lansing, MI 48933
Thursday, June 11, 2020	1:30 p.m.	Capital View Building 201 Townsend St Suite 900 Lansing, MI 48933
Thursday, November 12, 2020	1:30 p.m.	Capital View Building 201 Townsend St Suite 900 Lansing, MI 48933

Secretary's Certification:

I certify that this resolution was adopted by the authority board of the Michigan Municipal Services Authority at a properly-noticed open meeting held with a quorum present on November 14, 2019.

By: _____

James Cambridge
Authority Secretary



Michigan Municipal Services Authority

PO BOX 12012, LANSING MI 48901-2012

DATE: November 11, 2019

TO: Executive Committee

FROM: Shea Charles, CEO

SUBJECT: Visioning Process

During my first month various board members have expressed that we refine and define MMSA's mission and purpose. As I become more familiar with the operational aspects of MMSA, I am proposing the following outline for a visioning process. The outline is a draft and I am seeking feedback on the process.

1. Assess current state of the organization.
 - a. Review of past successes and missed opportunities.
 - b. Interview of Board Members
 - c. Interview of related organizations and partners
 - d. Directors of MAC, MTA and MML
 - e. SEMCOG, Grand Valley Council other regional organizations
 - f. Others?
2. Research
 - a. What other collaboratives exist nationwide?
 - b. What makes them successful?
 - c. Other Michigan collaboratives? Can MMSA compliment them? Replace?
3. Submit Report to Board
4. Visioning session with Board
 - a. Strategic planning
 - b. Action planning
5. Decision – Dissolve or evolve?
6. Implementation

I anticipate the Board to be ready mid-January to conduct a visioning session in February. Timing may be impacted by METRO Act work which begins in December. So far the feedback I have received from various groups is that they see several opportunities for MMSA to grow and be a resource for all forms of government. Attached is a program development summary that Mr. Bruner prepared in April before his departure. It provides a nice overview of the various efforts that have been explored throughout the years.

I look forward to the Board's feedback on this process.

Program Development Report

Service	Description	Potential Service Provider(s)	Contact	Status
Analytics, Benchmarking, and Transparency (ABT) Program	A cloud-based business intelligence and transparency solution Delivers an automated platform for local government benchmarking Reduces the cost of complying with legislative transparency requirements	OPENGOV	Brad Snider bsnider@opengov.com • Work (650) 265-6003 • Work (734) 649-3512 • Mobile	No RFP issued Seeking interested agencies
Benefits Administration System	See attached	Segal Consulting	Kim Wixson kwixson@segalco.com • Work (248) 606-1435 • Mobile	Not started
CISO (Chief Information Security Officer) as a Service	The program will provide a shared chief information security office (CISO) to provide consulting and advisory services to multiple local governments.	Counter-Measure Inc.	Matthew LoCricchio matthew.locricchio@counter-measure.com • Work (586) 996-9935 • Mobile	RFP issued Thursday, August 9, 2018 Counter-Measure Inc. selected No contract awarded pending state funding
Compensation Benchmarking	See attached	Segal Consulting	Kim Wixson kwixson@segalco.com • Work (248) 606-1435 • Mobile	Not started
Dental and Vision Purchasing Coalition	See attached	Segal Consulting	Kim Wixson kwixson@segalco.com • Work (248) 606-1435 • Mobile	Not started
Equipment and Service Sharing	This program will provide an online marketplace that makes it easy for public agencies to share heavy equipment (backhoes, bulldozers, excavators, etc.) internally and with other agencies.	MuniRent	Alan Mond, CEO alan@munirent.co • Work (248) 953-3496 • Mobile	No RFP issued Seeking interested agencies
Fleet Management	This program will provide a range of functions, such as vehicle selection, financing, maintenance, fuel management, telematics (tracking and diagnostics), risk and safety management, and disposal.	Enterprise Fleet Management	Adam Beattie adam.s.beattie@efleets.com • Work (248) 426-1634 • Work (734) 845-1564 • Mobile	RFP issued Monday, January 9, 2017 Enterprise Fleet Management selected No contract awarded pending interested agencies
Friend of the Court (FOC) Independent Security Audits	This program will provide shared services agreements for implementation of the Independent Security Audit Requirement Contained in Section 4.33(b) of the Current (Fiscal Year [FY] 2017) Cooperative Reimbursement Program (CRP) Agreement	TBD	TBD	No RFP issued Seeking interested agencies
Health Care Benchmarking	See attached	Segal Consulting	Kim Wixson kwixson@segalco.com • Work (248) 606-1435 • Mobile	Not started
Life and Disability Insurance Pool	See attached	Segal Consulting	Kim Wixson kwixson@segalco.com • Work (248) 606-1435 • Mobile	Not started
Medicare Coordination	This program saves participants health care dollars by maximizing the utilization and coordination of Social Security Disability Insurance and Medicare benefits within the pre-65, inactive, health care covered segment.	SSDC Services	Jodi Maxwell Jodi.Maxwell@ssdcservices.com • Work (248) 277-9243 • Work	RFP issued Monday, May 22, 2017 Agreement approved October 12, 2017 City of Livonia agreement approved March 26, 2018 Seeking interested agencies
Medicare Retiree Carve-Out Pool	See attached	Segal Consulting	Kim Wixson kwixson@segalco.com • Work (248) 606-1435 • Mobile	Not started

Program Development Report

Service	Description	Potential Service Provider(s)	Contact	Status
Municipal Talent Pipeline	A one-stop shop allowing public employers to share talent acquisition, development, and retention services Provides strategic human resource planning services to help organizations anticipate their human capital needs and deliver the services required to meet those needs	Orion Solutions Group	Dave Flynn, President and Co-Founder dflynn@orionsolutionsgroup.net • Work (248) 763-9637 • Mobile	No RFP issued Seeking interested agencies
Real-Time Performance and Advisory Platforms for Water & Wastewater Utilities	Patent pending digital platform to mine real-time data from sensors, scada, process equipment, distribution, collection systems and water meters. Real-time intelligence provided across the entire life cycle of municipal water from raw water sourcing, treatment, pumping, storage, consumption, storm water, collection, wastewater treatment and recycling.	Aquasight	Mahesh Lunani, CEO mahesh@aquasight.io • Work (248) 219-6538 • Mobile (248) 590-2190 • Work	No RFP issued Seeking interested agencies
Transparent Solutions for Pension & OPEB Information	This program will provide actuarial software, actuarial valuations, and benefit consulting	GovInvest	Jason Huk, Director of Sales jason@govinvest.com • Work (925) 989-6598 • Mobile	No RFP issued Seeking interested agencies
Treasury Asset Management Collaboration (TAMC)	TAMC is a shared service provide by the Center for Local Government (CLG) to member governments in Ohio The goal is to offer a collaborative approach to professional portfolio management for local governments The Authority is researching the business case for a similar collaboration in Michigan	TBD	TBD	No RFP issued Seeking interested agencies