

LOCAL RESPONSE TO COVID-19: HOW COUNTIES ARE INVESTING CARES ACT CORONAVIRUS RELIEF FUND DOLLARS June 26, 2020

GUEST SPEAKERS



- **Dan Kowalski,** Counselor to the Treasurer, U.S. Department of Treasury
- Scott Heselmeyer, Treasurer, Williamson County, Texas
- Glen Salyer, Assistant County Manager, Lee County, Fla.
- Jim Zervis, Chief Operating Officer, Kern County, Calif.





Scott Heselmeyer, Treasurer, Williamson County, Texas



WILLIAMSON COUNTY, TEXAS CARES ACT PLAN June 26, 2020 Scott Heselmeyer, Williamson County Treasurer



WILLIAMSON COUNTY, TEXAS

BASIC DEMOGRAPHICS

POPULATION: 590,551 (CARES Act Methodology) Cities:

- Small Portion of Austin
- Round Rock
- Georgetown
- Cedar Park
- Smaller Cities

Only Austin received direct CARES Act funding

(and we have only a small portion of their population)

Current Total COVID-19 Case Count: 1,614 (831 Active Cases)



WILLIAMSON COUNTY, TEXAS

COVID-19 TIMELINE

- March 4 County Disaster Declaration
- March 18 First 4 Confirmed Cases
- March 18 Small Business Task Force Formed (County + Chambers of Commerce)
- March 24 Stay Home, Stay Safe Order
- First Week of April Local Cities/Chambers Launch Small Business Grant Programs
- April 8 Small Business Task Force Expanded to Include Business Leaders
- April 22 Williamson County Receives \$93MM in CARES Funding
- April 22 Initial Treasury Guidance
- May 4 Treasury Updates FAQ's

May 5 – Williamson County Launches "Wilco Forward", a multi-step allocation of CARES Act funding – starting with Phase 1, a small business grant program initially budgeted at \$25MM and later expanded to \$35MM





PHASE 1 – SMALL BUSINESS GRANTS

April 22 – CARES Act Funds Received

(12 days)

May 5 – Wilco Forward Small Business Grant Program Authorized at \$25MM

May 7 – Small Business Grant Program Goes Live at 5 pm.

- 500 applications in the first 30 minutes
- 1,700 in the first 12 hours
- 2,600 in the first week

May 8 – First \$1.1 Million in Grant Checks Issued

June 1 – Small Business Grant Budget Increased to \$35MM (approx. 37% of CARES Act Funds)



PHASE 1 – SMALL BUSINESS GRANTS

PROGRAM DETAILS

- Businesses located in the county with 100 FTE or less
- Grant calculated on higher of (a) PPP (one month); or (b) Rent, utilities, and property taxes (2 months)
- \$30,000 maximum grant
- Grant scaled based on business status under Stay Home, Stay Safe Order
 - 100% if fully closed
 - 75% if partially open
 - 50% if fully open
- Reporting requirement for making eligible expenditures
- Applications processed by County Auditor's office
- Applications open through June 30



APPLICATIONS

3,800 Applications Submitted

- 181 in last week

3,297 Applications Approved

- 174 in last week

381 Applications Denied

- 34 in last week

122 Applications Pending

*As of 6/22/20



APPROVALS

3,297 Applications Approved

\$31,694,742.78 Approved

- \$1,288,130.36 in the last week

\$9,603.57 Average Grant

*As of 6/22/20



PHASE 2 – GOVERNMENTAL ENTITIES

PHASE 2 IMPLEMENTED JUNE 1

PROGRAM DETAILS

- \$30 Million "Bucket" for local governments
 - Cities \$20 Million
 - Allocation of \$55 per person, based on state precedent
 - Health District \$1 Million
 - Emergency Service Districts \$500,000
 - Mental Health Facility \$500,000
 - Reserve Fund (for the above entities) \$3 Million
 - Additional County Expenses \$5 Million
- Payment to outside entities on a reimbursement basis, with submissions in June, September, and December



PHASE 2B – YMCA

\$750,000 Allocation

- Child Care for Unemployed/Underemployed
- Sanitation
- PPE



PHASE 3 – COMMUNITY ASSISTANCE

\$5 Million Allocation Approved June 23 (includes \$933,000 of CDBG funds)

- Program currently being developed
- Will partner with a local community organization to create and manage a program to provide rental and utility assistance
- Partnership will also work to ensure local food banks are properly supplied
- Phase 3 expected to launch in approximately 3 weeks, to coincide with expected loss of additional unemployment benefits



TOTAL ALLOCATIONS

\$93 MM in CARES Act Funds Additional \$933,000 in CDBG Funds

Small Business Grants Total County Internal Allocation Cities Health District Emergency Service Districts Mental Health "Phase 2" Reserve YMCA Community Assistance Program

TOTAL ALLOCATED UNALLOCATED

\$35 Million \$11.55 Million \$20 Million \$1 Million \$500k \$500k \$3 Million \$750k \$5 Million

\$77.3 Million \$17 Million





Glen Salyer, Assistant County Manager, Lee County, Fla.

Lee County, Florida Coronavirus Relief Fund

Local Response to COVID-19: How Counties are Investing CARES Act Coronavirus Relief Fund Dollars



NACo Webinar | June 26, 2020







\$134,459,744

DIRECT ALLOCATION









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OStS ber 30	Coronavirus Testing	Contact Tracing	Isolation & Quarantine Housing	Personal Protective Equipment
al CO Decemb	Data Collection, Analysis, Reporting	Economic Stabilization	Food & Nutrition	Elections
otenti through	Housing Stability	Utility Assistance	Essential Government Services	General Reserves for Unmet Needs
	Non- Congregate Hurricane Sheltering	Public Education	Youth Services	Facility Safety Improvements

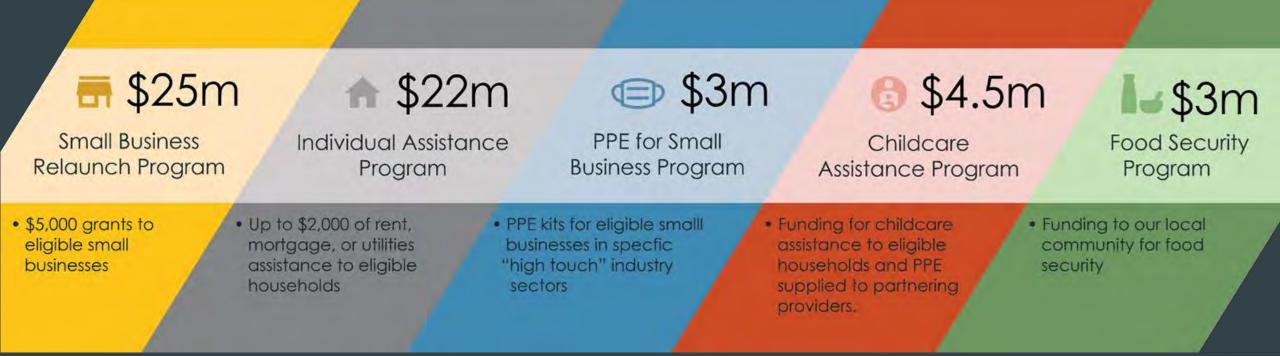


LEECARES Allocations

Program	ALLOCATION	DETAILS
Human Services	\$45,000,000	Food, Rent, Mortgage, Utilities, Youth Svcs, etc.
Business Assistance	\$25,000,000	Business Relaunch and Rehire grants, PPE, etc.
Public Safety/Medical	\$23,950,000	Testing, Contact Tracing, EMS transport, Quarantine Housing, PPE, Non-Congregate Hurricane Sheltering, etc.
Governmental COVID-19 Direct Expenses	\$20,000,000	County, Constitutionals, Cities – PPE, Facility Safety (disinfecting and modifications), Public Education and Messaging, Data Collection and Reporting, Elections, Telework, etc.
General Reserve	\$20,509,744	See Potential Costs on Previous Slide
Total:	\$134,459,744	



LEECARES Programs – Phase 1





High-level Readiness Tasks

Established Assistance Parameters & Eligibility Criteria

Created Program Applications

Selected Technology Platforms & Designed Workflows

Designated Workspaces & Fit Up With Technology

Identified & Assigned Staff Through Lee County E-role



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Business Rehire – Phase 2

\$5,000 for each FTE Rehired (maximum award TBD)	Businesses with fewer than 250 employees, 501(c)3 or 501(c)19	Businesses receiving Payroll Protection Program (PPP) funding are not eligible
Use for Operating Expenses not Covered by Other Resources: • Working capital, professional services, employee training	Online Application or by Appointment	July 6, 2020



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Individuals & Families - \$22 Million 📊





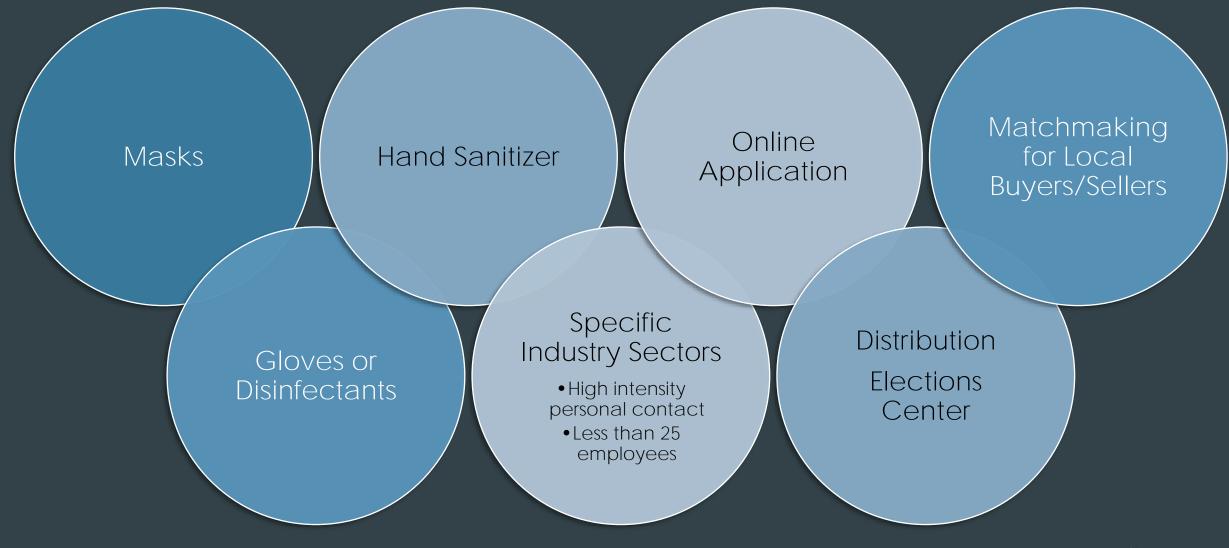


4 or fewer	5	6	7	8
\$55,100	\$59,550	\$63,950	\$68,350	\$72,750

Applicant must have had a loss of employment or reduced work hours due to COVID-19



Business PPE - \$3 Million





PPE Eligible Businesses

- 621111 Offices of Physicians
 - o Except Mental Health Specialists
- 621112 Offices of Physicians, Mental Health
 Specialists
- 621210 Offices of Dentists
- 621310 Offices of Chiropractors
- 621320 Offices of Optometrists
- 621330 Offices of Mental Health Practitioners (except Physicians)
- 621340 Offices of Physical, Occupational and Speech Therapists, and Audiologists
- 621391 Offices of Podiatrists
- 621399 Offices of All Other Miscellaneous
 Health Practitioners
 - Acupuncturists, advanced RN offices, CRNA Offices, Dental Hygienist offices, Denturists, Midwife, Dieticians

- 6244 Child Day Care Services
- 7121 Museums, Historical Sites, and Similar Institutions
- 7139 Other Amusement and Recreation Industries
- 722511 Full-Service Restaurants
- 722513 Limited-Service Restaurants
- 812111 Barber Shops
- 812112 Beauty Salons
- 812113 Nail Salons
- 812199 Other Personal Care Services
 - Hair replacement, sun tanning salons, tattoo parlors, hair weaving, day spas, make up salons, hair removal salons, massage parlors, ear piercing services, saunas



Business PPE Scheduling Tool

PPE Small Business Review Dashboard

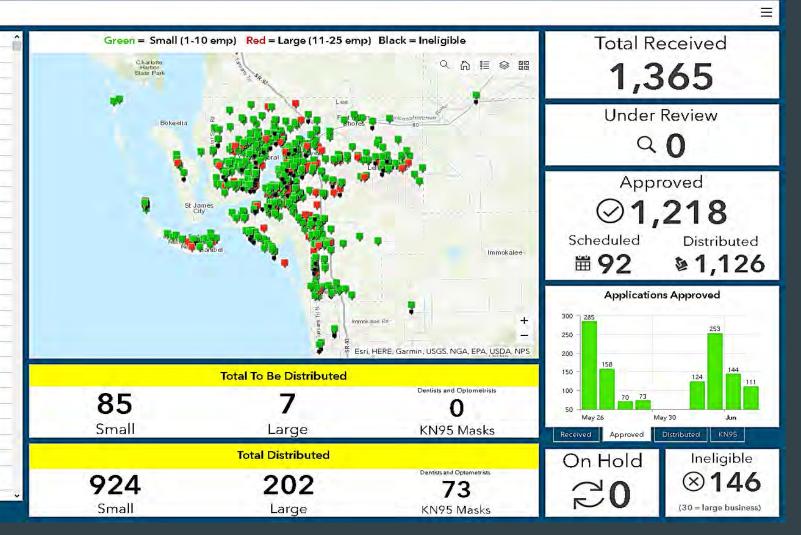
	1. To Be Assigne usiness, click Submit, re		2. PPE Assign			click o	3. To Be Reviewed click on your assigned business, review, click Submit, refresh screen		sh screen	4. PPE Review			
tichy anesthesia - 26 PM	640 FAIRMONT COVE (CT - 5/26/2020, 7:40 ^					FIEBELCL@Lee_County_FL.gov_LeeGIS J Concessions - 4135 DR MARTIN LUTHER KING JR BLVD - 5/26/2020, 6:33 PM			-Business Application 🕥			
Christine Karow Hai PM	ir Designs - 10700 #70	- 5/26/2020, 7:47	tichy anesthesia		Ø		ee_County_FL.gov_LeeG Day Care Home - 2618 sw	<mark>315</mark> v 1 ave - 5/26/2020, 9:51 P№	- N	-Optional Information 🕖			
Cruisers Lounge CC PM	CLLC - 1517 SE 47TH TE	R - 5/26/2020, 8:13	Date Submitted							Review Process			
Nail Arts & co 578	31 lee blvd #306 - 5/26/	2020, 8:49 PM								-			
Bharti Lalla MD PA - 5/26/2020, 9:12 PM	- 14171 METROPOLIS A	VE STE 203 -	2020-05-26							Business Name PA Tangible Website			
eagle martial arts of SE - 5/26/2020, 9:27	of bonita springs - 9102 7 PM	BONITA BEACH RD		Submit						J Con	cessions		
Good time charters 5/26/2020, 9:30 PM	s and tours llc - 4761 ES [:] I	TERO BLVD -		Submit									
Nail Spa - 15291 MC	CGREGOR BLVD - 5/26/	2020, 9:30 PM								Busing	ess Address		
Crystal Hearing Solutions, LLC - 16251 N CLEVELAND AVE STE 8 - 5/26/2020, 9:43 PM		LEVELAND AVE								4135 DR MARTIN LUTHER KING JR BLVD			
Hear Again Audiology Center, LLC - 21 FALCONWOOD CT - 5/26/2020, 9:51 PM		CONWOOD CT -											
The Nail Lounge Spa of Fort Myers - 9377 Six Miles Cypress pkwy #110 - 5/26/2020, 9:52 PM		5ix Miles Cypress								SunBiz	z Website		
Masters Mens Grooming Service - 11601 S CLEVELAND AVE - 5/26/2020, 9:52 PM					click here to check Tax ID								
Kathryn A. Ringland DDS, PA - 9400 GLADIOLUS DR - S/26/2020, 9:53 PM		IOLUS DR -											
The Nail Lounge Spa Gateway - 13101 Paul J Doherty pkwy #200 - 5/26/2020, 9:57 PM		l J Doherty pkwy									Number (EIN)		~
AVAILABLE SLOTS													
5/28	5/29	6/1	6/2	6/3		5/4	6/5	6/8	6/9		6/10	6/11	6/12
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Business PPE Management (

PPE Small Business Summary Dashboard

#1 Wok Chen Inc. - 2481 DEL PRADO BLVD N Ste 104 - Fulfilled 2 Blondes and a Bucket - 4301 SE 18th Ave - Fulfilled 2 guys in a hut inc. DBA: The DogHouse - 1207 estero Blvd - Scheduled 5 Star Beach Rentals FL LLC - 24810 AVONLEIGH CT - Scheduled A & J Accounting & Associates, Inc - 1122 SE 16th Ter - Fulfilled A & S Financial Services - 12601 WORLD PLAZA LN - Fulfilled A Cut Above Salon LLC - 1112-A S.E. 47th terrace - Fulfilled A Different Experience Non Profit - 4100 Evans Ave Suite 12 - Scheduled A Healing Energy Massage, LLC - 27499 RIVERVIEW CENTER BLVD - Scheduled A LOYAL TRANSPORTATION CORP - 305 NW 18TH AVE - Fulfilled A NEW START WELLNESS CENTER - 1331 CAPE CORAL PKWY E UNIT 7 - Fulfilled A Peaceful Mind Counseling Group - 12381 South Cleveland Avenue - Fulfilled A PREMIER HOME PROVIDER SERVICE LLC - 9950 COCONUT RD, SUITE 260 - Fulfilled A Shore Thing Cleaning Service LLC - 22680 Forest View Dr - Fulfilled A+ Construction - 20451 S. Tamiami Trail, Ste 10 - Fulfilled A1 Medical Imaging - 1003 Del Prado Blvd S #103 - Fulfilled A1 PHARMACY - 1181 HOMESTEAD RD N - Fulfilled AA Truck Rental / Penske Truck Rental - 2505 N Airport Rd - Fulfilled Aaction Services - 1339 SANTOS RD - Fulfilled ABA community therapy corp - 4531 Deleon st suite 213 - Fulfilled ABA Results - 3653 CENTRAL AVE - Fulfilled ABC Family Day Care of Lehigh, Inc - 2904 Gene ave n - Fulfilled Abiding Love Lutheran Preschool - 3205 CHIQUITA BLVD S - Fulfilled Academy Kennels - 2691 N AIRPORT RD - Fulfilled Ace Nails & Spa, LLC - 30 Hancock Bridge Pkwy - Fulfilled Acosta Dental Care - 2534 SE SANTA BARBARA PL Suite 202 - Fulfilled Adrian's Salon IIc - 16956 MCGREGOR BLVD - Fulfilled Adult & Pediatric Allergy & Asthma Associates - 2684 Swamp Cabbage Court - Fulfilled Advance Care Community Center - 114 DEL PRADO BLVD S - Remove - assign to one obvious duplicate Advance Care Home Health Agency. Inc. - 114 DEL PRADO BLVD S - Ineligible Sorted by Address Sorted by Name







Scholarships	 63 providers United Way partner is processing applications Maximum of \$1,250 per eligible child
Childcare & Summer Camp Facilities	 PPE distributions to 75+ providers 40 sites approved for periodic deep cleaning



LEECARES Food Security

PROGRAM	ALLOCATION
Harry Chapin Food Bank	\$1,550,000
Midwest Food Bank	\$425,000
Community Cooperative	\$225,000
Food Pantries	\$500,000
Reserve	\$300,000
FOOD SECURITY TOTAL	\$3,000,000



Government Expenditures



\$5,281,617 Through June 24, 2020

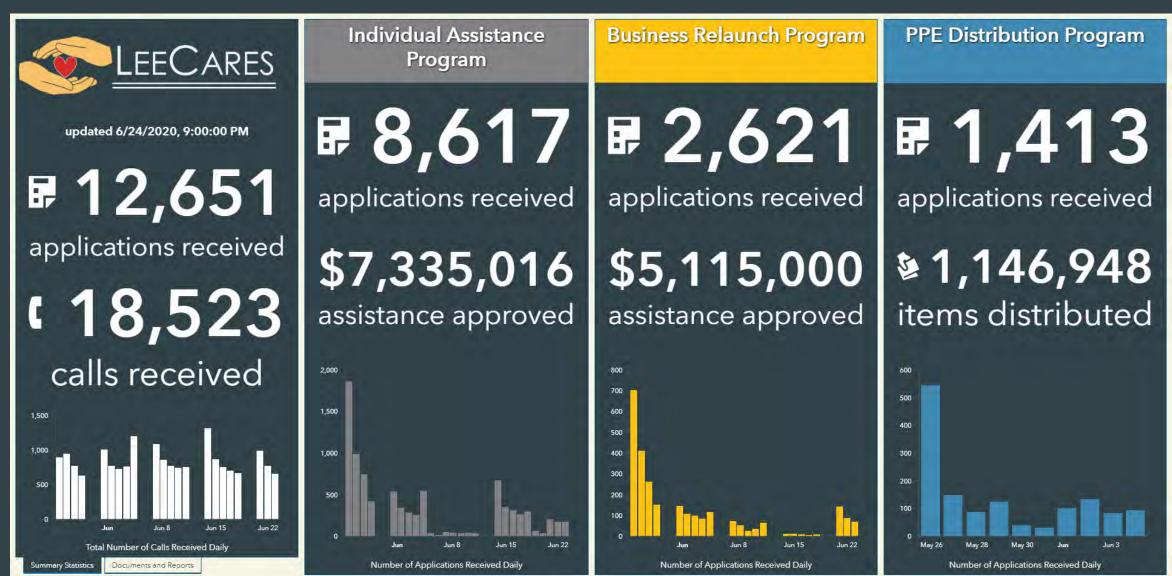
Public Safety (EOC, ME, PPE)	\$3,514,353
Facilities	\$1,191,039
Technology	\$399,211
Miscellaneous	\$177,014





LEECARES Dashboard







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Transparency and Oversight

Bi-monthly Presentations & Reports to Executive Regulatory Oversight Committee

- Population Served
- Processing Times
- Financials

Monthly Reports Posted to www.leegov.com BoCC Regular Meeting Updates



Lee County, Florida | June 26, 2020

Thank you, thank you so very much. This is going to help my restaurant immensely.

Testimonials

I cannot tell you how difficult it has been to find these [PPE] products. We definitely needed the supplies and **appreciate Lee County's** commitment to the community and its residents.

Omg!!! Thank you!!!

I am 62 and unemployed and struggling so much. As I write this tears roll down my eyes, but tears of appreciation for the assistance. Thank you for all you are doing for the folks there in Lee County...Your application and navigation was the most user friendly I have seen and the quickest response of all agencies I am currently working with in now 5 different states. kudos!!!







Library	Economic Development	LeeTran	Performance Management	Human Resources
County Attorney	Fleet	Parks & Recreation	VCB	County Administration
Public Safety	Procurement	Natural Resources	Human Services	Sports Development
Innovation & Technology	Fiscal Pool	Communications	Transportation	Additional Assistance: Clerk of Court & Supervisor of Elections







Jim Zervis, Chief Operating Officer, Kern County, Calif.

COUNTY GROUNDED < BOUNDLESS

Coronavirus Relief Fund

JUNE 26, 2020

Overview

- ► Kern County, California:
 - Organized April 2, 1866
 - Population 900,202 (11th largest in California)
 - ▶ 8,132 square miles (3rd largest in California)
 - ► 11 incorporated cities within the County
 - Largest Incorporated City: Bakersfield (389,211 pop.)







Kern County is the only jurisdiction in Kern County that received funding from the Coronavirus Relief Fund

► Kern County received \$157,078,307 in CRF.

Developed an Initial Utilization Plan for CRF funds based on local needs and the guidance document provided by the US Treasury Department.

- Local Government
- Small Business Support
- Safety Net Services

CRF Initial Utilization Plan

Coronavirus Aid, Relief, and Economic Security Act - Corona Virus Relief Fund Initial Utilization Plan 4/29/2020

Total Received

\$ 157,078,307

	Category	Amount (millions)	Description
Local Gove	rnment Support	108.00	
	County costs incurred related to COVID-19	63.00	County-wide costs related to COVID-19 and related public health precautions: Public Health Department, Emergency Operations Center activation, COVID-19 testing, public health order enforcement, sanitization, personal protective equipment, telecommuting, public safety response, jail impacts, etc.
	ACS & TIU Funding for 6 months	25.00	6 months of full operation costs of the Temporary Isolation Units, Alternative Care Site assuming 250 patients, and related shutdown costs.
	Cities reimbursement of out of pocket COVID-19 related costs	20.00	Reimbursement to cities of non-staff out of pocket costs related to COVID-19 and the related public health precautions: personal protective equipment, telecommuting, sanitizing, public health order enforcement.
Small Busir	ness Support	35.00	
	Local PPP - small business support program	25.00	Support the Federal Payroll Protection Program at a local level - \$50,000 max PPP forgivable loans for Kern County small business.
	 Small business reopening support program 	10.00	Funding to reimburse small businesses for COVID-19 costs necessary to reopen businesses.
Safety Net	Services	4.00	
	Unsheltered population	2.00	Funding through the Bakersfield Kern Regional Homeless Collaborative for mitigation of COVID-19 effects and to enable compliance with COVID-19 public heath precautions at homeless shelters.
	Food insecurity needs	2.00	Food bank support for delivery to senior citizens and other vulnerable populations or otherwise enable compliance with COVID-19 public health precautions.
Future Nee	ds to be Determined	10.00	
	Total Coronavirus Relief Funds:	157.00	<u>.</u>

Local Government Support

	Category	Amount (millions)	Description
Local Gove	rnment Support	108.00	
			County-wide costs related to COVID-19 and related public health precautions: Public Health
	 County costs incurred related to 	63.00	Department, Emergency Operations Center activation, COVID-19 testing, public health order
	COVID-19	05.00	enforcement, sanitization, personal protective equipment, telecommuting, public safety
			response, jail impacts, etc.
	ACS & TIU Funding for 6 months	25.00	6 months of full operation costs of the Temporary Isolation Units, Alternative Care Site
	• ACS & HO Fullding for 6 months	25.00	assuming 250 patients, and related shutdown costs.
	 Cities reimbursement of out of pocket COVID-19 related costs 		Reimbursement to cities of non-staff out of pocket costs related to COVID-19 and the related
		20.00	public health precautions: personal protective equipment, telecommuting, sanitizing, public
			health order enforcement.

Safety Net Services

Safety Net	Services	4.00	
	 Unsheltered population 	2.00	Funding through the Bakersfield Kern Regional Homeless Collaborative for mitigation of COVID-19 effects and to enable compliance with COVID-19 public heath precautions at homeless shelters.
	Food insecurity needs	2.00	Food bank support for delivery to senior citizens and other vulnerable populations or otherwise enable compliance with COVID-19 public health precautions.

Small Business Support

Small Business Support	35.00	
 Local PPP - small business support program 	25.00	Support the Federal Payroll Protection Program at a local level - \$50,000 max PPP forgivable loans for Kern County small business.
 Small business reopening support program 	10.00	Funding to reimburse small businesses for COVID-19 costs necessary to reopen businesses.

Kern Recovers: Small Business Relief Program

- Forgivable Loans to local small businesses impacted by COVID-19 up to \$75,000.
- Qualifying businesses:
 - Less that 50 employees & \$5,000,000 in annual revenues.
 - Physically located in Kern County
 - ► All for profit entities and some non-profits (501c3, 501c6, & 501c19)
- Similar to the federal PPP but with increased flexibilities on usage.
 - ► 34/33/33 Payroll/Rent, interest & Utilities/Working Capital.
 - ▶ 16 week to use funds
 - ► No requirement to rehire or maintain employee wages.

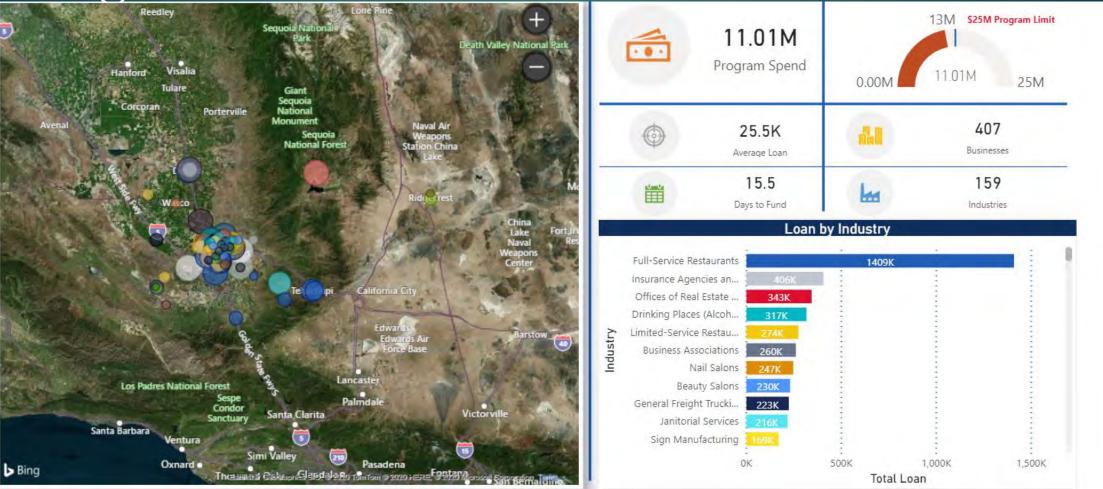
Kern Recovers: Small Business Relief Program

Implemented countywide using a network of four local lending institutions to process applications.

Phased in implementation:

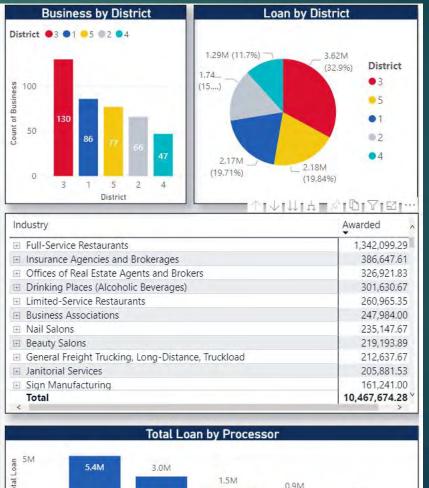
- ▶ Non-PPP & Non-Essential (first two weeks of the program)
- Non-PPP (currently in this phase)
- ► All

Kern Recovers: Small Business Relief Program



Kern County Small





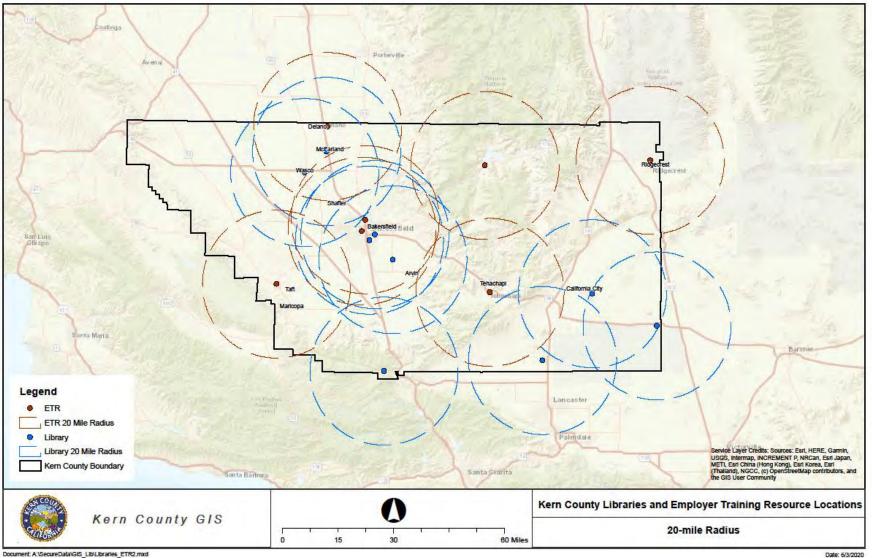
Valley Strong ... Valley Republi... AltaOne FCU Mission Bank AltaOneFCU

0.1M

Kern Relief: PPE Support Program

- Kern County has allocated up to \$5,000,000 in funding to purchase PPE, sanitation supplies and similar items. The initial project duration will be 60 days. The products we are going to have at launch will include:
 - 3-ply ear loop disposable face masks
 - Vinyl gloves, Powder Free (small, medium, and large)
 - Clorox Disinfectant wipes
 - ► Gel Hand Sanitizer with pump, 8oz.
- County will bulk purchase and drop ship to 16 locations for scheduled pickup by local businesses.

Kern Relief: PPE Support Program







James L. Zervis Chief Operations Officer Kern County (661) 868-3198 zervisj@kerncounty.com





Dan Kowalski, Counselor to the Treasurer, U.S. Department of Treasury

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