A WINNING COMBINATION
Partnering Together to Boost County Revenues and Offset Taxes
How does three+one help counties?
Our constantly evolving analysis of the cash your county has on deposit helps your Finance Office make the best possible decisions about future cash-flow, investing of funds, banking costs, and borrowings.

We use **DATA** and the **latest technology** - *Not* Opinions.

On average, cashVest identifies **73% more cash** that can be put to work earning interest. The results? More than **$1 Billion** in new revenues for public entities.
WHAT DOES THREE+ONE DO?

- Our cashVest reports provide a comprehensive, all-inclusive view of your cash
- We develop accurate, reliable future forecasts of all cash and liquidity levels
- We provide independent, third-party evaluations of interest rate offerings
- Ongoing analysis of all bank fees and compensating balance requirements
Our team of professional analysts works hand-in-hand with the staff of your county’s finance office to help them achieve these goals:

1) Maximizing interest earnings on every dollar while maintaining and strengthening existing banking relationships.

1) Analyzing all bank transaction fees to be sure they are appropriate for counties that can vary significantly in both size as well as in financial assets.
cashVest can add as much as 2.50% to interest earnings revenues

For every $10 million in liquidy your county has in its coffers, using cashVest can add an additional $125,000 to $250,000 in operating revenues to your budget every year!
Thank you for attending!
It’s Time to Budget Better.
ClearGov Delivers “Just Right” Software

Built specifically for local governments and counties

Easy to Implement
ClearGov will onboard your general ledger data for you.

Easy to Use
Familiar, intuitive, and simple. Little -to-no learning curve.

Easy to Connect
Works well together and complements your ERP.

Easy to Afford
Priced for local govts w/ NO hidden fees.

ClearGov works with hundreds of communities across the country.

**Over 150 counties** across the United States
3 counties in Minnesota
*Douglas County, Wabashsa County, Rock County*
Budget Cycle Management Suite

ClearPlans
Create, execute on and manage any type of action plan

Transparency
Tell your financial story to drive community support

Digital Budget Book
Produce an interactive and award-winning budget book in a fraction of the time

Operational Budgeting
Build your forecast and annual budget more efficiently and collaboratively

Capital Budgeting
Automate the way you collect, organize and optimize capital utilization

Personnel Budgeting
Automate salary management, scenario planning and what-if analysis

ClearGov
ClearForms: Flexible tools to create your unique forms and applications.

Anytime, anywhere access to your services.

- Business Licenses
- Professional Licenses
- Animal Licenses
- Restaurant Licenses
- Liquor Licenses
- Short-term Rental Licenses
- Contract Requests
- Multi-level Document Approvals
- And more
Superior Customer Support

Dedication to clients and attention to process deliver award-winning results

- 98% Customer Satisfaction with Onboarding
- 96% Customer Satisfaction with Training
- 75% Data Onboarding Consultants have local government finance experience

“The ClearGov client success team has been incredible — patient, understanding, and responsive — every step of the way.” — Jodi Cuneo, Finance Director, Walpole, MA
Thank You!

Contact: Kyle Cline
Kcline@naco.org
(317) 502-7415
Leverage best practices, templates and collaboration to quickly and efficiently bring your plans to life. Add depth by connecting your budget and tracking KPIs. Keep plans and constituents current with frequent updates and auto-publishing.

- **ClearPlan Dashboard**
  Powerful visualizations and filters allow stakeholders to quickly assess the progress of all, some, or individual goals. Our dashboard also shows future action items.

- **Plan Manager**
  Based on market best practices, our 3-level planning framework enables you to easily create and maintain clear, powerful plans.

- **Budget Allocation**
  Connect your plan to specific funds to determine the impact, identify gaps, and communicate clearly with constituents.

- **Flexi ble Collaboration**
  Assign team members to one or more parts of your plan, establish update frequency, and send reminders to contributors automatically.

- **Track Progress**
  Go beyond building a plan. ClearPlans makes it easy to monitor and update progress with percent complete, comments, and KPIs.

- **Optimized Publication**
  Our flexible publishing capabilities deliver professional looking websites, complete with mobile & ADA optimizations, and PDF documents. Constituents can also request email alerts for any changes.
Capital Budgeting | Product Overview

The first cloud-based capital improvement planning (CIP) solution specifically designed for local governments that streamlines requests, provides a multi-year scenario optimization process, and generates website-based pages automatically for each capital improvement.

- **Capital Plan Dashboard**
  Gain a bird’s eye view of all capital improvement and equipment requests complete with the ability to filter by department and request type.

- **Capital Request Manager**
  Invite department heads to submit digital capital request forms with budgetary information, timelines, attached documents and more.

- **Capital Request Pages**
  Turn request data into detailed pages instantly with auto-generated graphs. Projects can be published to your Transparency* center with just one click.

- **Request Scoring & Ranking**
  Score and rank capital requests based on custom criteria to prioritize requests, drive data-based decisions and communicate the capital planning process.

- **Scenario Planning**
  Create unlimited multi-year scenario plans to find the optimal capital utilization that fits within your budget.

- **Report Builder**
  Create and export custom reports to share your capital budget with internal and external stakeholders and existing systems.

*ClearGov Transparency subscription required.
Personnel Budgeting | Product Overview

A unique software platform built specifically to help finance directors more easily budget for salaries and benefits. Complete with powerful tools to manage position requests, inform union negotiations and much more.

✓ Personnel Dashboard
Get a bird’s eye view of staffing stats, as well as visually compare salary and benefits budgeting scenarios.

✓ Position Request Manager
Streamline position requests and access them from a central location with our digital request forms and management system.

✓ Vacancy Planning
Budget well into the future with the ability to create and fill vacant positions on specified dates.

✓ Union Negotiation Planning
Analyze the effects of adjustments to salaries and benefits for more informed negotiations.

✓ Multi-year Personnel Plans
Automatically create salary and benefit plans for up to twenty years in the future.

✓ Report Builder
Create and export custom reports to share your personnel budget with internal and external stakeholders and existing systems.
Operational Budgeting | Product Overview

Collaborative budgeting software that streamlines communication with department heads and other budget stakeholders. A one-stop shop to dynamically forecast what-if scenarios, build a budget and communicate budgeting rationale.

- **Operational Budget Dashboard**
  Quickly see and share the status of your budget-building process. Filter on current and historical financial data. Automatically aggregate all budget requests in one place.

- **Departmental Collaboration**
  Easily assign department budgets and invite department heads to submit requests and rationale. Easily track request and review status and send automatic reminders.

- **AI Driven Forecasting**
  Sophisticated yet easy-to-use AI module enables you to create unlimited forecasts. Easily modify assumptions at the category level and instantly see the impact.

- **Centralized Communication**
  Add comments, documents and supporting information to any line item. All content is centralized to stream line your budget review and communication process.

- **Audit Trail**
  All budget edits are automatically tracked and stored within an audit trail. Easily review the historical record of budget decisions and communication.

- **Report Builder**
  Create and export custom reports to share your operational budget with internal and external stakeholders and existing systems.
The industry’s first website-based solution that automates most of the budget book creation process using templates and data-driven charts and tables. Meet GFOA award criteria and deliver new levels of clarity, engagement and understanding for your citizens.

**Built-in GFOA Best Practices**
Built-in GFOA framework and templates auto-create key sections and pre-populate them with data. Simply add your narrative to complete an award-winning budget book.

**Automated Fund Summaries**
Auto-generate pages for each fund in your budget, pre-populated with revenue, expense and historical data.

**Department Specific Pages**
With a few clicks build department pages, including auto-updating revenue and expenditure data. Invite department heads to add context, narrative and strategic goals.

**Collaborate and Customize**
Invite department heads and other stakeholders to edit key sections of the budget book. Customize and control how your budget data is displayed and shared with the public.

**Automatic Data Updates**
Revenue and expense data are automatically updated as your budget changes, eliminating errors and saving time. Really valuable for those last-minute tweaks.

**Print to PDF**
Allow users to easily print your budget book as a PDF if they want a hard copy. They can even customize which sections to print, making it simple to export the sections most important to them.
Tell your financial story using our simple-to-navigate transparency center. Easy-to-understand infographics help you share financial information, departmental goals, and results in a way that informs and engages your community.

- **Financial Story**
  Help internal stakeholders and residents easily visualize and interpret important fiscal metrics to drive community support.

- **Open Checkbook**
  At your option, deliver searchable check-level detail to help build public trust, dispel misconceptions, and increase accountability.

- **Custom Chart Builder**
  Easily build dynamic financial, performance, and custom charts to display throughout the public profile.

- **Peer Comparisons**
  Integrated peer group comparisons bring your data to life and provide critical context to close the communication gap.

- **Department Dashboards**
  Easily create custom dashboard pages for each department to showcase the key benefits you’re driving for your community.

- **Project Pages**
  Better communicate your capital projects to internal and external stakeholders via shareable, dynamic, map-based websites with detailed project pages.
ClearForms | Product Overview

Improve your constituent services with our online permitting and licensing solution for local government.

✅ **Flexible forms**
Create mobile-responsive forms to fit any use case. Forms are easy to create, edit, and share.

✅ **Form logic**
Add logic to display questions only when it’s relevant to the applicant to streamline the process.

✅ **Reviewer routing**
Submissions are automatically sent to the right staff members for reviews, signatures, and approvals.

✅ **Metrics Dashboard**
Access powerful statistics of submissions processed over time, view revenue generated and more.

✅ **Auto -notifications**
Applicants and staff are notified automatically of status updates, feedback requests, and approvals.

✅ **Auto -renewals**
Set expiration dates, grace periods, and renewal windows. Automate reminder emails and more.

✅ **Payment processing**
Calculate fees automatically, process payments online, and pass transaction fees onto applicants.