

Assetworks' FuelFocus

Proposal



Current Fuel System

- 8 Fuel Sites:
 - County Complex
 - Fire/EMS Stations (7 sites)
 - County Complex Site
- Requires magnetic stripe card assigned to each vehicle
- Requires pin number and manual mileage entry
- Incorrect mileage entry will disable fuel dispensing
- Fire/EMS Stations
 - Handwritten usage log
 - Honesty and integrity system
 - Does not allow mileage entry
 - Mileage manually reported monthly to Fleet Management
 - Padlock security

Proposed Fuel System

- Why Assetworks' FuelFocus?
 - Assetworks' Fleetfocus is currently used for shop operations and asset management
 - The integration between FleetFocus and FuelFocus would eliminate human error.
 - Efficiency and accuracy through automation
 - Notifies vehicle operator of maintenance due
 - Track life cycle and overall vehicle costs

Benefits

- RF Vehicle ID Box and nozzle transponder installed in each vehicle
- Validate and update meter readings in real-time
- Inventory control
- Fuel consumption and excessive usage
- Lost swipe cards vs nozzle transponder is inoperable if removed
- Cannot be used on other vehicles or containers
- Transponder reads diagnostic trouble codes
- Less opportunity for human error
- Security of fuel and eliminate opportunity for misuse
- Employee ID can be required for each transaction

Cost

FuelFocus Hardware & Services Total:

This number is accurate based on the number of vehicle kits quoted.

\$271,563.04

Site Ready Services - Estimated Total:

This number is strictly an estimate provided by AssetWorks for a third party vendor to make site preparations if needed.

\$123,200.00 ** this number could be less.

TOTAL: \$394,763.04